Message Text

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67

ORIGIN NEA-10

INFO OCT-01 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00 DOTE-00

EB-07 INR-07 NSAE-00 CIEP-01 FAA-00 SS-15 NSC-05 L-03

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DRAFTED BY NEA/ARP:JRCOUNTRYMAN:BH APPROVED BY NEA/ARP:FMDICKMAN

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R 201651Z JUL 76 FM SECSTATE WASHDC TO AMEMBASSY SANA

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E.O. 11652: N/A

TAGS: EAIR, YE, US

SUBJECT: PAN AM INTEREST IN SERVICE CONTRACT WITH YEMEN AIRWAYS

- 1. PERKINS, DIRECTOR OF GOVERNMENT AFFAIRS, PAN AMERICAN, TELEPHONED DEPARTMENT JULY 19 TO REPORT THAT PAN AM HAD INDICATIONS YARG DISSATISFIED WITH PRESENT LOOSE AIRCRAFT LEASING ARRANGEMENT WITH WORLD AIRWAYS AND WISHES TO WORK OUT COMPREHENSIVE SERVICE ARRANGEMENT WITH PAN AM.
- 2. PERKINS NOTED PAN AM DOES NOT EMPLOY "HARD SELL", PARTI-CULARLY IF ANOTHER AIRLINE HAS CURRENT RELATIONSHIP WITH HOST GOVERNMENT. ACCORDINGLY, HE ASKED IF EMBASSY MIGHT QUIETLY CONFIRM YEMENI DESIRE FOR RELATIONSHIP WITH PAN AM.
- 3. REQUEST YOU VERIFY AT APPROPRIATE LEVEL WHETHER YARG INDEED INTERESTED IN PAN AM SERVICE CONTRACT.
- 4. FYI: PERKINS INTENDS DISCUSS MATTER WITH AMBASSADOR LIMITED OFFICIAL USE

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SCOTES BEFORE LATTER RETURNS TO SANA.

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Message Attributes

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Current Classification: UNCLASSIFIED Concepts: SERVICE CONTRACTS, AIRLINES

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Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Review Comment: n/a Review Content Flags: Review Date: 23 JUL 2004

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Review History: RELEASED <23 JUL 2004 by izenbei0>; APPROVED <04 NOV 2004 by coburnhl>

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To: SANA

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